

CONCEPT: RATIOS – DAYS' PAYABLE OUTSTANDING (DPO)

- The **Days' Payable Outstanding (DPO)** helps analyze how long a dollar sits in AP before being _____
 - The Days' Payable Outstanding ratio is a common _____ ratio
 - Days' Payable Outstanding is related to the AP Turnover Ratio, which we will review here:

$$AP\ Turnover = \frac{Purchases\ or\ COGS}{Average\ AP} = \frac{Purchases\ or\ COGS}{(Beginning\ AP + Ending\ AP) \div 2}$$

$$Days\ Payable\ Outstanding = \frac{365}{AP\ Turnover\ Ratio}$$

Analysis: The DPO tells us how many *days* a dollar sits in AP before being paid off

Comparison: Different industries have different reasonable DPO, use **benchmarking**

_____ DPO implies stronger liquidity because you can pay suppliers quickly

_____ DPO implies that you take longer to pay, but could mean you have leverage with your suppliers

EXAMPLE: XYZ Company had net sales of \$500,000 and COGS of \$320,000. If the beginning balance of AP was \$60,000 and the ending balance in AP was \$100,000, what is the DPO?

- a) 202 days
- b) 114 days
- c) 91 days
- d) 73 days

PRACTICE: ABC Company had \$200,000 in Net Sales and Gross Profit of \$80,000. If AP had a balance of \$60,000, what is the DPO ratio?

- a) 274 days
- b) 182 days
- c) 110 days
- d) Not enough information