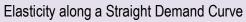
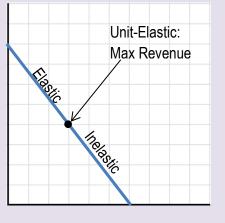
CONCEPT: ELASTICITY SUMMARY

Price Elasticity of Demand	$rac{\%\Delta Q_d}{\%\Delta P}$	Perfectly Elastic: E = ∞ Elastic: E > 1 Unit-Elastic: E = 1 Inelastic: E < 1 Perfectly Inelastic: E = 0	Absolute Value	 Steps for calculating Elasticity (mid-point): Subtract the two quantities and subtract the two prices. Sum the two quantities and sum the two prices. Divide your Quantity Sum by two. Divide your Price Sum by two. Divide your answers from Steps
Price Elasticity of Supply	$rac{\%\Delta Q_s}{\%\Delta P}$			
Income Elasticity of Demand	$rac{\%\Delta Q_d}{\%\Delta Income}$	Normal Good, Luxury (income elastic): E > 1 Normal Good, Necessity (income inelastic): 0 < E < 1 Inferior Good: E < 0	Keep +/-	Add Step 6: 6. Decide whether <i>quantity</i> and <i>price</i> increased/decreased (+/-)
Cross- Price Elasticity of Demand	$\frac{\%\Delta Q_d \ of \ Good \ X}{\%\Delta P \ of \ Good \ Y}$	Substitutes: Positive Complements: Negative Zero: Unrelated		





Total Revenue (TR) = Price x Quantity

 $\begin{array}{c} \text{$P{\uparrow}$ and $TR{\uparrow}$} \to \text{inelastic demand} \\ \text{$P{\uparrow}$ and $TR{\downarrow}$} \to \text{elastic demand} \\ \text{$P{\uparrow}$ and TR stays the same} \to \text{unit-elastic demand} \end{array}$

PRACTICE: A linear, downward-sloping demand curve is				
a)	Inelastic			
b)	Unit Elastic			
c)	Elastic			
d)	Inelastic at some points, and elastic at others			

PRACTICE: An increase in the supply of a good will increase the total revenue producers receive if:

- a) The demand curve is inelastic
- b) The demand curve is elastic
- c) The supply curve is inelastic
- d) The supply curve is elastic

PRACTICE: A life-saving machine without any close substitutes will tend to have:

- a) A small price elasticity of demand
- b) A large price elasticity of demand
- c) A small price elasticity of supply
- d) A large price elasticity of supply