

CONCEPT: SHORT RUN SHUTDOWN DECISION

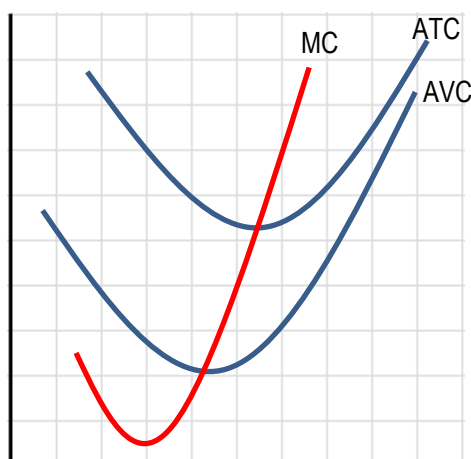
- A firm might decide to shut down in the short-run due to the current market conditions (i.e. market price, cost levels).
 - ☐ When a firm **shuts down**, they produce no output _____
 - ☐ When a firm **exits** the market, they produce no output _____
- The relevant costs in a short-run shutdown decision are _____
 - ☐ In the short-run, fixed costs must remain fixed costs
 - ☐ A **sunk cost** is a cost that _____ be recovered
 - No refunds
 - Contractually committed

EXAMPLE: A farmer paid \$1,000 to rent a field for the season. Seeds cost \$200. Should the farmer produce this season?

Revenue from sales = \$500		Revenue from sales = \$100	
No Production:	Production:	No Production:	Production:
Best Scenario:		Best Scenario:	

- The firm shuts down if price falls below the _____ of the _____ curve.
 - ☐ The minimum of the AVC curve is called the **shutdown point**

Shutdown if: $TR < VC$	Divide by Q:	Shutdown if:
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Summary of Short Run Output and Profit		
Should firm produce?	Yes, if $P > AVC$	No, if $P < AVC$
If yes, what quantity?	Produce where $MR = MC$	
Economic profit?	Yes, if $P > ATC$	No, if $P < ATC$

- The AVC is only relevant for our short-run shutdown decision!

PRACTICE: The makers of edible underpants are faced with the following production costs:

Quantity	Total Fixed Costs	Total Variable Costs
0	100	0
1	100	50
2	100	70
3	100	90
4	100	140
5	100	200

The price for a pair of edible underpants is \$50. In the short-run, the firm should:

- a) Shut down because price is less than average total cost.
- b) Shut down because it cannot make a profit.
- c) Produce one unit because, at this output, marginal revenue equals marginal cost.
- d) Produce four units because, at this output, the loss is minimized.

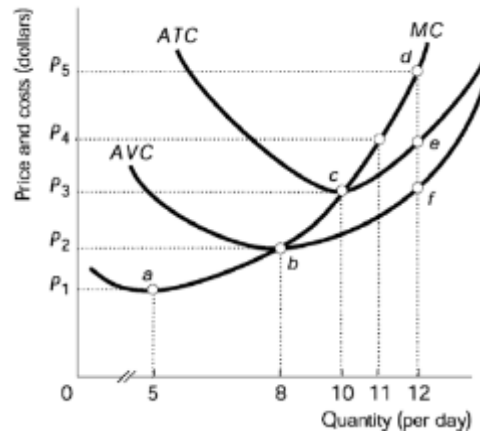
The price for a pair of edible underpants is \$50. In the short-run, the firm's total revenue is:

- a) \$0
- b) \$50
- c) \$200
- d) None of the above

The price for a pair of edible underpants is \$50. In the short-run, the firm's profit (or loss) is:

- a) \$200 profit
- b) \$40 loss
- c) \$100 loss
- d) Break-even

PRACTICE: Use this graph to answer the following questions:



The firm shuts down at any price below:

- a) P_1
- b) P_2
- c) P_3
- d) P_4

What is the least amount of output, assuming the firm does not shut down?

- a) 5 units
- b) 8 units
- c) 10 units
- d) 11 units

If the price falls from P_4 to P_3 , then output will decrease by

- a) 0 units
- b) 1 unit
- c) 2 units
- d) 3 units